

Exhibit B

AIPLA

Report of the Economic Survey 2013

**Prepared Under Direction of
Law Practice Management Committee**

American Intellectual Property Law Association
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Private Firm, Partner

Average hourly billing rate in 2012 (Q35)

Private Firm, Partner

		Average hourly billing rate in 2012				
		Number of Individuals	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%
All Individuals		435	\$469	\$350	\$425	\$570
Years of Intellectual Property Law Experience	Fewer than 5	3	\$263	ISO	\$240	ISO
	5-6	7	\$286	\$245	\$295	\$350
	7-9	21	\$302	\$255	\$300	\$350
	10-14	91	\$392	\$300	\$350	\$450
	15-24	178	\$481	\$360	\$448	\$583
	25-34	90	\$534	\$400	\$498	\$628
	35 or More	44	\$569	\$416	\$525	\$689
Location	Boston CMSA	15	\$627	\$400	\$650	\$750
	NYC CMSA	25	\$563	\$350	\$450	\$725
	Philadelphia CMSA	18	\$460	\$349	\$463	\$500
	Washington, DC CMSA	72	\$500	\$375	\$485	\$590
	Other East	16	\$412	\$338	\$400	\$468
	Metro Southeast	16	\$369	\$326	\$355	\$400
	Other Southeast	8	\$402	\$303	\$335	\$550
	Chicago CMSA	35	\$497	\$400	\$475	\$560
	Minne.-St. Paul PMSA	27	\$413	\$330	\$390	\$500
	Other Central	83	\$376	\$300	\$355	\$440
	Texas	38	\$546	\$373	\$588	\$678
	Los Angeles CMSA	13	\$557	\$420	\$575	\$675
	San Francisco CMSA	21	\$673	\$500	\$680	\$825
	Other West	48	\$389	\$289	\$388	\$450
IP Technical Specialization (≥50%)	Biotechnology	23	\$511	\$350	\$575	\$660
	Chemical	37	\$425	\$313	\$410	\$500
	Computer Hardware	3	\$403	ISO	\$395	ISO
	Computer Software	38	\$471	\$380	\$448	\$585
	Electrical	45	\$498	\$355	\$450	\$613
	Mechanical	88	\$398	\$325	\$365	\$469
	Medical/ Health Care	15	\$423	\$336	\$395	\$470
	Pharmaceutical	15	\$528	\$375	\$550	\$630
Age	Younger than 35	10	\$309	\$225	\$273	\$341
	35-39	36	\$375	\$293	\$343	\$434
	40-44	61	\$455	\$303	\$399	\$588
	45-49	92	\$447	\$350	\$400	\$508
	50-54	85	\$476	\$348	\$450	\$575
	55-59	69	\$485	\$383	\$450	\$550
	60 or Older	82	\$543	\$400	\$500	\$653
Gender	Male	390	\$470	\$350	\$428	\$563
	Female	42	\$459	\$300	\$398	\$595
Highest Non-Law Degree	Bachelor's Degree	288	\$466	\$334	\$425	\$575
	Master's Degree	83	\$472	\$350	\$425	\$570
	Doctorate Degree	29	\$484	\$355	\$470	\$600
Ethnicity	White/Caucasian	394	\$469	\$350	\$425	\$570
	Hispanic/Latino	7	\$491	\$407	\$500	\$600
	Asian/Pacific Islander	13	\$480	\$328	\$485	\$583
	Blended	4	\$375	\$288	\$400	\$438
	Other	3	\$307	ISO	\$310	ISO
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	26	\$365	\$269	\$348	\$436
	3-5	60	\$387	\$301	\$358	\$444
	6-10	47	\$403	\$320	\$370	\$475
	11-25	97	\$404	\$330	\$390	\$450
	26-50	77	\$475	\$353	\$425	\$575
	51-100	60	\$564	\$451	\$523	\$700
	101-150	30	\$599	\$526	\$600	\$650
	More than 150	32	\$706	\$578	\$690	\$800